



When building the tallest buildings, the longest bridges and the biggest airplanes, people put their trust in the market-leading measurement and surveying solutions from Leica Geosystems. Our employees develop, produce and distribute what our customers count on, day after day: innovation, precision, reliability and efficiency.

As part of the Hexagon brand network, consisting of a global workforce of approximately 24,000 people, we encourage our employees to grow together with our company. It is important to us that our employees have the opportunity to make a valuable contribution to the business while developing their own talents and honing their careers.

The **Sales Development Representative** will work closely with the Commercial Sales Manager (Inside Sales) and is responsible for supporting all aspects of Sales and Business Development, including identifying new sales opportunities within existing and future market segments and distribution channels, then converting these into sales.

Sales Development Representative - UK (f/m/d)

Stuttgart  100%

This appeals to you

- **New Customer Acquisition:** Identification and approach of potential customers via telephone acquisition, email and social media campaigns
- **Lead qualification:** First qualification of incoming leads and forwarding to the responsible Commercial Sales Manager or Sales Representative in the field.
- **Account Management:** Analysis of customer needs, maintenance and expansion of existing customer relationships via telephone, email and online meetings for product presentations
- **CRM Maintenance:** Documentation and transparency of customer data in the CRM system (Salesforce).
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This is you

- BA/BS degree, completed commercial apprenticeship or comparable qualification
- Initial experience in sales or a sales-related environment desirable, also during an internship or working student position
- Structured and independent way of working
- Due to the sales territory being United Kingdom, we require English as your native language or business fluency
- Experience with Microsoft Office and CRM systems (preferably Salesforce) is an advantage

Collaboration: Close coordination with Commercial Sales Manager, field sales, distribution partners, marketing teams and customer service.

We offer you

- Multicultural and team-oriented environment with flat management structure
- High standard of performance and accountability
- Varied, autonomous tasks with a high degree of creative freedom and scope for innovation
- Intensive and accompanied onboarding
- Modern "Remote-workplace" including notebook and CRM-system
- Attractive compensation package consisting of fixed salary and bonus scheme
- Company pension scheme in the form of an employer-financed provident fund and subsidised direct insurance
- Employer-financed accident insurance
- Monthly tax-free benefits in kind or corporate fitness with Urban Sports
- Flexible Working hours, 30 days holiday, Christmas and New Year's Eve are free

Contact

If you have any questions, please do not hesitate to contact [Joanna Ertug](#), Talent Acquisition Team Lead.

APPLY NOW

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