



**Committed and with passion for precision we create digital reality solutions combining sensor, software, and autonomous technologies to empower a sustainable future.**

As a Domain Architect, you shape the future IT landscape of our Sales domain. You define the architectural vision, enable smart decision-making, and ensure that our systems, data and processes work together seamlessly. In this role, you act as the strategic link between business and technology – and help drive the digital evolution of our global sales organisation.

## Domain Architect (f/m/d) – Sales Domain

DACH Region  100%

### This appeals to you

- Owning the architectural blueprint for the Sales domain and ensuring alignment with enterprise standards
- Conducting yearly architecture assessments to evaluate maturity, documentation quality and compliance
- Defining and continuously refining domain building blocks such as capability maps, application landscapes and business object models
- Guiding projects end-to-end through architectural governance, quality gates and approvals
- Creating EA artefacts for initiatives – from capability mapping to solution blueprints
- Reviewing solution designs, identifying risks or technical debt and documenting necessary exceptions
- Supporting business and project teams with ad-hoc architectural guidance, assessments and impact

### This is you

- Degree in Computer Science, Information Systems, Engineering or similar – Master's is a plus
- 5–8+ years of experience in solution architecture, technical leadership or enterprise architecture roles
- Strong understanding of enterprise architecture frameworks (e.g., TOGAF) and architectural governance
- in-depth knowledge of Sales processes (Lead-to-Cash, Quote-to-Cash, forecasting) and CRM data models
- Experience with Salesforce architecture, SAP SD, CPQ integrations and modern integration patterns
- Skilled in building structured documentation, architectural models and application landscapes
- Able to communicate complex architecture topics clearly to both business and technical stakeholders
- A proactive, structured and collaborative mindset: you

analyses

- Acting as the primary architectural advisor, translating business needs into sustainable technical solutions
- Collaborating closely with Enterprise Architecture and other Domain Architects to ensure cross-domain consistency
- Contributing to long-term technology decisions and escalating major architectural topics to the Architecture Decision Board

take ownership, move quickly and build bridges

- Fluent in English and German (written & spoken)

## About us

Hexagon is a leading provider of digital reality solutions and employs more than 24,000 people in 50 countries. You will be part of a strong, experienced, inspiring and motivated team of experts working together to shape the future of Hexagon. You can utilise and develop your skills in our highly innovative and diverse environment. Flexible working models allow you to ideally combine your professional and private interests.

## Contact

If you have any questions, please do not hesitate to contact [Joanna Ertug](#), Talent Acquisition Team Lead.

**APPLY NOW**

Hexagon Geosystems

Job-ID: klu1lsko

